

KOBIE KOOLING, INC.

"HOME OF THE MOLD DETECTIVE"

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ASK TO SEE OUR NATE CREDENTIALS CAC1813722 & CAC057313

FROM THE DESK OF: FRED H. KOBIE "POP" - FREDKOBIE@AOL.COM



DEHUMIDISTATS VS. DEHUMIDIFIERS

MYTH - DE HUMIDISTATS PREVENT MOLD

FACT - MOLD IS UBIQUITOUS AND EXISTS IN OUR HOMES UNDER NORMAL CONDITIONS. THE ONLY WAY TO CONTROL MOLD IS FILTERING IT OUT OF THE AIR AND CONTROL THE MOISTURE. DE-HUMIDISTATS DO NOT CONTROL MOISTURE, THEY ACTUALLY INTERRUPT THE AIR CONDITIONING SYSTEM. WHEN HUMIDITY REACHES YOUR SETTING, IT ALLOWS THE SYSTEM TO RUN, WHICH BEGINS TO REMOVE MOISTURE. UNFORTUNATELY IT DOES NOT RUN AS DESIGNED AND THESE "SHORT CYCLES" ONLY REMOVE A SMALL AMOUNT OF MOISTURE BEFORE THE DE-HUMISITAT TELLS THE SYSTEM TO GO OFF. YOU SAVE ELECTRICITY, BUT YOU MAY BE PAYING WITH MICROBIAL ISSUES.

THE INDOOR AIR QUALITY COMMUNITY AGREES THAT IDEAL HUMIDITY INSIDE A HOME IS BETWEEN 35-55% MEAN RELATIVE HUMIDITY. A "SINGLE STAGE: OR NORMAL SYSTEM IS NOT DESIGNED TO REACH THAT LEVEL IN THE HUMID MONTHS. TO REMOVE AND CONTROL MOISTURE CORRECTLY YOU SHOULD EMPLOY A TRUE DEHUMIDIFIER OR INVEST IN TWO-STAGE EQUIPMENT DESIGNED TO DEHUMIDIFY AS IT COOLS. DEHUMIDIFIERS RANGE FROM A PORTABLE UNIT TO THE WHOLE-HOUSE VERSIONS AND THERE SIMPLY IS NO SUBSTITUTE FOR A REAL DEHUMIDIFER. A DEHUMIDIFIER IS THE BEST METHOD TO CONTROL MOLD RELATED ISSUES IN A SPACE.

THE NEXT BEST WAY TO MANAGE THE INDOOR ENVIRONMENT WHILE AWAY IS TO SET YOUR THERMOSTAT TO COOL, AUTO, AND BETWEEN 78-82 DEGREES F. THE HOME WAS NOT DESIGNED TO BE "CHEATED" OF THE HVAC SYSTEM BY USING A DEHUMIDISTAT AND THE CHANCES OF HAVING A MOLD INCIDENT GO UP DRAMATICALLY USING A DEHUMIDISTAT. YES IT IS TRUE THE ELECTRIC BILL WILL BE HIGHER, BUT YOU HAVE TO CHOOSE BETWEEN NORMAL ELECTRIC BILLS OR RETURNING TO MOLD. WE STRONGLY DISCOURAGE THE USE OF DEHUMIDISTATS.

Old R-22 Freon based systems operated with a colder evaporator coil and began to capture moisture within a very few minutes of being turned on. The new Freon, R410A operates at a higher evaporator coil temperature and requires a longer run time to begin to capture humidity on the coil. Simply stated, the new systems must run longer to remove moisture. This makes using a "de-humidistat" on newer systems a more serious problem. De-

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humidistats are not designed to do anything except operate de-humidifiers. If you do not have a true de-humidifier, you should not use a de-humidistat.

During the summer months we receive more than 1000 service calls from "Home Watch" people who believe there is something wrong in a home with a dehumidistat when in reality the person checking the home is not familiar with the HVAC system and calls in error. These calls are expensive and it is one of the best reasons to have a Professional Home Watch Service that is skilled in HVAC and Mold along with real Home Watch Training.

KOBIE HOME WATCH SERVICES LLC

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\$166 for six months of HOME WATCH!! – less than a dollar a day

We know that once you use a professional service, you will stay with us as long as you own your home. Welcome aboard!

Coupon must be presented at the time of service. Not valid with any other special offers. Expires Dec 2018 . Terms and conditions apply as listed on all Kobie Home Watch Services LLC invoices both signed and unsigned.

KOBIE HOME WATCH SERVICES, LLC USES INVESTIGATORS THAT ARE NATIONALLY CERTIFIED HOME INSPECTORS, HVAC NATE CERTIFIED EXPERTS LICENSED TO WORK ON THE HVAC SYSTEM, CERTIFIED MOLD INVESTIGATORS, AND CERTIFIED INDOOR AIR QUALITY EXPERTS. YOU WILL NEVER HAVE ANYTHING LESS THAN OUR BEST IN YOUR HOME.

IN A TIME WHEN BUSINESS IS SO IMPORTANT TO A FAMILY COMPANY, WE WANT TO THANK YOU FOR CHOSING KOBIE HOME WATCH SERVICES. AS WITH ALL THE KOBIE COMPANIES, KOBIE HOME WATCH SERVICES WILL PROVIDE YOU MUCH MORE THAN YOU ASKED FOR AND WE ARE HAPPY TO DO IT. WE HOPE YOU TELL YOUR FRIENDS AND APPRECIATE YOUR REFERRAL.

The Kobie Family thanks you for selecting us to help with your HVAC needs. We really do appreciate the business.

**KOBIE – THE MOST TRUSTED
NAME IN HOME SERVICES SINCE
1949**

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***Fred H. Kobie – Pop
Resident, CEO***

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